



Progress Marketing Groups  
 Quarterly Newsletter  
 Winter 2009  
 Happy New Year!



[www.progressmarketing.net](http://www.progressmarketing.net)

## The KNG—P400 is here!



- 512 Channels and up to 32 zones,
- Dynamic grouping
- Over-The-Air-Rekeying (OTAR) encryption
- 18+ hours of battery life
- USB PC Programming
- IS options available
- NIST-certified AES and DES/OFB encryption
- Customized keypad and multi-line display
- RS-232 radio-to-radio cloning in minutes
- MIL-STD 810 C/D/E/F
- IP67 dust tight/immersion up to 1 meter of submersion
- Future Operations—GPS and Trunking



## Reliable, Durable, and Easy to Use - The RP6500

### Meet the RP6500 series radio!

The newest addition to the RELM Radio product line. This portable is a competition killer. Replacing the RP599APlus series radio the RP6500 boasts a better feature set and at a lower dealer cost than its predecessor.



Relm's new portable line,  
 the KNG Series

Was chosen as a Hot Product for 2008 by  
 Public Safety Communications magazine,  
 The official magazine of APCO



### KNG Series

*KNG-P150: VHF 136-174 MHz*  
*KNG-P400: UHF 380-470 MHz*  
*KNG-P500: UHF 440-520 MHz*  
*KNG-P800: UHF 763-870 MHz*

# AIRSPACE

MONITORING SYSTEMS



CO monitor



CO/Methane monitor w/LCD

CARBON MONOXIDE AND METHANE SENSING

## Airspace Gas Monitors

w/AGS technology™

The most Cost Effective  
Gas Monitors in the industry

### 5-Year Cost Of Ownership Comparison

	Airspace CO Monitor w/ LCD	Electrochemical based Personal Gas Monitor
Solid State Technology	\$0	Not Available
Cost for Calibration Equipment	\$240.00 bump test kit to verify performance.	\$250 - \$750.00
Cost in Calibration Gas*	\$120	\$500 - \$800
Cost in Replacing Sensor	\$0	\$350 - \$650.00
Cost in Time Spent Calibrating/Replacing Sensor	\$0	Expensive
Cost in Batteries	\$10	\$20 - \$90
Cost After Purchase	\$370.00	\$1120 - \$2290 + Time

\*Assumes 1 LPM flowing for 3-5 minutes, calibrating or verifying once per month

[www.airspaceinc.com](http://www.airspaceinc.com)

If you have any questions on this, please call Progress Marketing Group at 800-368-8165

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## Bird Technologies Sets the Benchmark for Value with its New Handheld VNA Spectrum Analyzer

SOLON, OH, September, 2008 – Bird® Technologies Group, a leading manufacturer of RF measurement and management equipment, recently launched a new addition to its SignalHawk™ line of products. The **SignalHawk™ VNA Spectrum Analyzer** makes accurate installation, troubleshooting and maintenance of wireless communications systems easy and affordable.



“The demand for techs by wireless companies or defense organizations continues to grow. The SignalHawk VNA makes it affordable to equip more people in the field,” said Terry Grant, Vice President of Sales. “The SignalHawk VNA gives them all the diagnostic capabilities they need in a portable test instrument that’s easy to handle and can take a beating.”

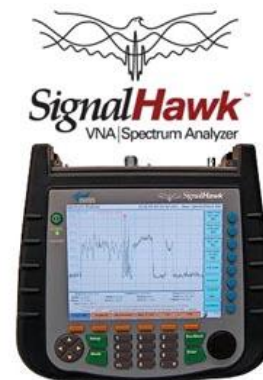
The “Made in the USA” SignalHawk VNA provides precise measurements of a variety of RF readings in a rugged, field-friendly package. To get communication systems up-and-running quickly or perform preventative maintenance, the instrument allows even novices to easily carry out spectral monitoring and interference analysis as well as make 1-port cable insertion loss measurements and the highest resolution determination of distance-to-fault. In addition, it’s been drop/splash tested to military specifications and has a large color in/outdoor display with an intuitive user interface. Hand-held and highly portable, it streamlines field testing procedures and increases productivity.

Bird® Technologies Group is a global, innovative supplier of RF products, systems, services, and educational solutions. Combining the industry leading brands of both Bird Electronic and TX RX Systems in one company reinforces the BTG commitment to providing "RF Measurement and Management in Your World". For more information, contact Bird Technologies Group at 30303 Aurora Rd., Solon, Ohio 44139; phone 440-248-1200; fax 440-248-3790; or, visit the Web at [www.bird-technologies.com](http://www.bird-technologies.com).

SH—36S SignalHawk - 100 kHz - 3.6 GHz, Spectrum Analyzer

SH—361S SignalHawk - 100 kHz to 3.6 GHz, **Vector Network Analyzer** & Spectrum Analyzer

- **Fast, Accurate, and Sensitive: 42 dB Directivity and—135 dBm Noise Floor**
- **Large High-Resolution Display: Full Color, Indoor/Outdoor Viewable. Easy-to –Use: Intuitive Menus, One Button Setup, and On-Board Help**
- **Long Battery Life: 5.5 Hours per Charge. Field Replaceable. Rugged: Drop tested per military and European Standards.**
- **USB Connectivity: USB Drive Stores 90,000 Traces**





## Concept Seating, Inc.

### **Sophisticated Design - Unparalleled Durability**

Concept Seating, Inc. is a Wisconsin-based manufacturer of 24/7 Intensive Use chairs and seating. Sophisticated design and thoughtful engineering guarantee durability and comfort for all sorts of needs, including:

- + monitoring station seating
- + dispatch chairs
- + municipalities
- + heavy duty usage
- + big and tall seating
- + 24/7 office and home chairs

Available in a wide variety of colors and textures, Concept Seating Intensive Use chairs not only last, but pay for themselves in elevated productivity.



## Concept Seating was born out of necessity.

Every day police officers risk their lives to keep the streets safe. And while driving around in a squad car protects neighborhoods, it also can be uncomfortable for the officers who sit for hours at a time. Back problems are inevitable.

In the late 1980s, a police officer who suffered from back problems, designed and produced rough sketches of a new, innovative vehicle seat that helped relieve back problems. From there, the police officer, in combination with renowned Wisconsin industrial designer Brooks Stevens Design firm, took on the project and finessed the design. The Brooks Stevens Design firm is also known for designs including: Hiawatha Train (1946), Excalibur Sports Car (1964) and the Oscar Mayer Weiner Mobile (1958). Concept Seating designs have also been influenced by the innovative research presented by Alvin R. Tilley and Henry Dreyfuss and Associates in *The Measure of Man and Woman*. The book remains an important tool for those designing products to accommodate the human form. In 1991, Concept Seating opened its doors.

In 1995, Concept Seating expanded their line with the development of the 24/7 Intensive Use chairs. The company now serves industries that need chairs for dispatch and call centers, heavy duty usage, big and tall seating, monitoring stations, and other occupations requiring long sedentary periods.

Concept Seating remains committed to providing sophisticated seating with unparalleled durability while addressing the need that sparked the original idea: create seating that increases employee morale and productivity while decreasing time away from the job.

## The New Synchronicity II - 3150

The Synchronicity II combines the features of durability and comfort.

- + Height adjustments, seat tilt and back recline feature
- + Stable, seven-legged spider base
- + Full adjustable lumbar support
- + Six-year Warranty
- + All Steel Frame
- + Dymetrol Suspension
- + Ergo Swing Arm
- + Infinitely Adjustable Air Lumbar
- + Knee Tilt Control & Waterfall Front
- + Adjustable Armrests
- + Heavy-Duty Dual Wheel Casters
- + Seven Leg Base
- + Task Arm
- + "C" Loop
- + Ergoswing Arm
- + Replaceable Covers



**The Best Chair Ever!**



**Multiplier Batteries**  
 offers a wide range of OEM replacement,  
 FM approved intrinsically safe, primary lithium  
 and extended-capacity batteries for  
 M/A-COM, Motorola, Relm, Ericson/GE, Vertex Standard  
 and many other radio models.

**IWCE** reach the working world

College of Technology: March 16-17 2009 • Exhibits and Conference: March 18-20 2009  
 Las Vegas Convention Center • Las Vegas, Nevada

Converge. Collaborate. Communicate.



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