

# Progress Marketing Group

Spring Newsletter 2009

[www.progressmarketing.net](http://www.progressmarketing.net)



9250 E. Costilla Ave. Suite #210  
Englewood, CO. 80112  
Please make note of our new suite#



Make sure you look at all the pages – there are new products and new Manufacturers



**AIRSPACE**  
MONITORING SYSTEMS



**Check  
This  
Out**

Progress Marketing Group is now offering a new product that we think you should take a look at. It's easy to use, inexpensive to maintain and it's available now.

You can afford to better protect your workers from unsuspected CO and Methane with this very easy to use, and affordable personal monitor.

Airspace AGS solid state technology is a breakthrough in personal CO and Methane Protection. The Airspace monitors do not require routine calibration, the sensors are guaranteed for five years and are priced very competitively.

We will welcome the opportunity to show you these innovative and affordable monitors. Please call Progress Marketing Group to arrange a time. The Airspace web site offers more information at [www.airspaceinc.com](http://www.airspaceinc.com).

## Airspace Monitoring Systems Carbon Monoxide and Methane Monitor Drawing Giveaway program

Airspace Monitoring Systems will give away Solid State – no routine calibration required - Carbon Monoxide and Methane Gas Monitors to public safety organizations. One registration card will be drawn for each 1,000 cards received prior to June 1<sup>st</sup> each year from qualified entrants. The winner from the first drawing will receive an AI-1201-SL Carbon Monoxide and Methane Monitor (value \$515.00).

The winner from the second drawing will receive an AI-1200-SL Carbon Monoxide Monitor (value \$465.00).

Each winner from each succeeding drawing will receive an AI-1100 Carbon Monoxide Monitor with a "Grip Clip" option (value \$335.00). The units will be donated to the public service organization identified on the card.

The drawing will be held at the offices of Airspace Monitoring Systems, Inc. located at W143 N9354 Henry Stark Rd., Menomonee Falls, WI, 53051. Telephone 262-250-9200. Entrants and any others interested in the drawing are welcome to attend. Qualified entrants will be anyone representing a public safety, public works or utility organization. All entrants must list the organization to which they want the Monitor donated if their card is drawn.

Each entrant must list a contact person for the organization they represent.

One entry will be accepted from all qualified entrants visiting an Airspace Monitoring Systems booth or display at which registration cards are available. Qualified entrants may also call or write Airspace Monitoring Systems to request an entry registration card. Any such cards will be entered into the drawing if postmarked by June 15<sup>th</sup> and received by Airspace Monitoring Systems, Inc. by June 30<sup>th</sup>. Only one card per entrant, per visit will be accepted. No purchase is necessary. Winners will be notified by mail and/or phone within one week of the drawing. Anyone interested in receiving the list of winners may request same by writing to the above address & enclose a self addressed stamped envelope.

Look  
What  
Is  
New  
With  
PMG



## BridgeCom Systems, Inc.

Manufactures and sells equipment for the land mobile radio industry, in particular commercial FM repeaters, LTR and Conventional repeater controllers, and a wide-area linking product to connect LTR and Conventional repeater sites called TL-NET. TL-NET is an economical way of linking your sites using VoIP technology.

**ALL PRODUCTS CARRY A TWO YEAR WARRANTY!**

TL-NET

COMBINATION UNITS

REPEATERS



## TL/TL-NET Controller for LTR and Conventional Radio Systems

- **Key Features:**
- **Excellent Customer Service at NO CHARGE.**
- Perfect for Public Safety and Private SMR Systems.
- **Easily interfaces to any repeater on the market.**
- LTR Dispatch. 20 repeaters per system, 250 group IDs per controller.
- **Program and test all parameters from the innovative Windows®-based Control Manager software.**
- Air time logging and real-time system monitoring.
- **ID validation. If group ID is invalid, handshake will not complete.**
- Built-in CWID.
- **Valid repeater array – Each controller has its own list of approved controllers. Safely trunk calls to valid repeaters which allows for staged system/fleet upgrades.**
- Remote programming/maintenance via DTMF.
- **Conventional operation supported.**
- TL version firmware upgradeable to TL-NET.



Fit THREE Controllers  
In 1 U Chassis!

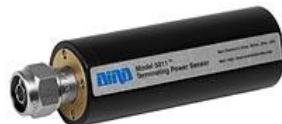
Easily upgradeable to  
wide area Networking



LOOK FOR MORE NEW PRODUCTS  
TO BE LAUNCH APRIL & MAY  
From BIRD TECHNOLOGIES



**5010B  
5014  
BIRD Directional Power Sensors**



**5011, 5011-EF, 5015, & 5015-EF  
BIRD Terminating Power Sensors**

# Bird® Model 5000-XT

## Hand-Held Digital Power Meter

The hand-held digital power meter has been completely redesigned with the new Bird® 5000-XT. Ideally suited for field techs and engineers who need to make power measurements anywhere they go, the 5000-XT's new user interface has an intuitive, menu-driven design, making it the easiest to use on the market. It's operable even with one hand and compatible with all our field and legacy sensors.

### PROBLEMS

Poor lighting or bright light

Lack of access to AC

Physically demanding environments

Varying field tech skill levels

Need for power measurement comparisons

### SOLUTIONS

- Indoor/outdoor viewable monochrome VGA display with backlight

- Up to 60 hours of continuous use battery life

- Single key allows one-hand toggling through operations  
- Locking mechanism prevents unintentional sensor disconnects  
- Compliant with MIL spec drop test  
- Lightweight at 1.4 lbs.

- Automatically detects sensor and displays appropriate power measurement screen

- Data logging capability with 1GB of memory, storing and transfer of up to 7 days of data



### Applications

Signals measured: WiMAX (IEEE 802.16), GSM/EDGE, W-CDMA, CDMA, LTE, WiFi (802.11), HSUPA/HSDPA, TD-SCDMA, TETRA, P25, Zigbee (IEEE 802.15), Bluetooth, RFID, DVB, DMB and MediaFlo

Measurements performed: VSWR, peak power, true average power, crest factor, CCDF and burst power

Sensors supported: 11

Display languages: English, Spanish, or Mandarin Chinese



**Makers of Relm and BK Radio**

The **KNG-P400** is your solution for two-way communication. The P400 is loaded with features and is revolutionizing the industry with its small, sleek look and its durable design...

**The Next Level In Digital Portable Radio**

With 512 channels and up to 63 zones at your disposal, the KNG-P400 will handle the mission, any mission. Featuring 18+ hours of battery life, this is one radio that will remain at your side until the job is done.

**Loaded With Features**

Regardless of where the mission or job takes you, the P400 is ready to perform. This radio is loaded with features. Customize this radio to fit the needs of the team. Program on your PC through USB, then clone your radio in just minutes.

**Secure Communication**

For operations that involve large numbers of officers or troops, the P400 offers the convenience of Over-The-Air-Rekeying (OTAR) encryption. Rather than manually changing encryption keys through a keyload cable, the OTAR function enables each radio in the field to be changed by remote signal

**KNG 400 Features**

- 512 Channels and up to 63 zones, dynamic grouping
- Over-The-Air-Rekeying (OTAR) encryption
- 18+ hours of battery life
- USB PC programming
- IS options available
- NIST-certified AES and DES/OFB encryption
- Customized keypad and multi-line display
- RS-232 radio-to-radio cloning in minutes
- MIL-STD 810 C/D/E/F
- IP67 dust tight/immersion up to 1 meter of submersion
- Future Options - GPS and Trunking

**General Specifications**

Frequency Range  
 Channels w/Variable Zone Size  
 Zones (up to)  
 Operating Voltage (V Nominal)  
 Channel Spacing (kHz)  
 Operating Temperature ©  
 Dimensions (WxDxH) (in)  
 Weight w/Battery (oz)  
 Standby Current Draw (mA)

With Battery Save "ON"  
 FCC ID

**P400**

UHF 380-470  
 512  
 63  
 10  
 12.5/25  
 12.5  
 -30 to +60  
 2.5x1.8x5.5  
 16

20  
 K95KNGP400



For Questions on this RELM KNG P-400

Or

On any of their many products—call PMG 800-368-8165

Did you know this was the first week of **Colorado Severe Weather Awareness Week**



You should know what to do when there are;  
Thunderstorms - Tornadoes - Floods



**Federal Warning Systems can help**  
Outdoor Warning Sirens & Communications Systems

Federal Signal Safety & Security Systems is committed to providing public safety and security systems to customers throughout the world. With the recent addition of CAD/RMS and Mobile Data Applications, Federal Signal now offers a full suite of solutions to meet the needs of public safety and emergency management personnel worldwide. Look at their web site for more information.

Protect those you love...





### Universal Power Pack

The UltraLast Universal Power Pack is a way to charge all your favorite devices without having to use a power outlet to do so. Whether you are travelling, on-the-go, camping, or just want to have an emergency power source, the UltraLast Universal Power Pack will allow you to charge or extend the battery of the devices you need most.

- Cell Phones
- PDA
- iPods
- MP3 Players
- Digital Cameras
- Nintendo DS and Sony PSP
- GPS Devices
- Palm Treo
- If it has a USB port, you probably can charge it.

### Features

- Push-Button Charge Indicator
- Slim Design
- High Capacity - 3400 mAh
- Includes Connectors for the most popular devices



Charge Other Devices from USB OUT Port  
Charge the Power Pack with the USB IN Port

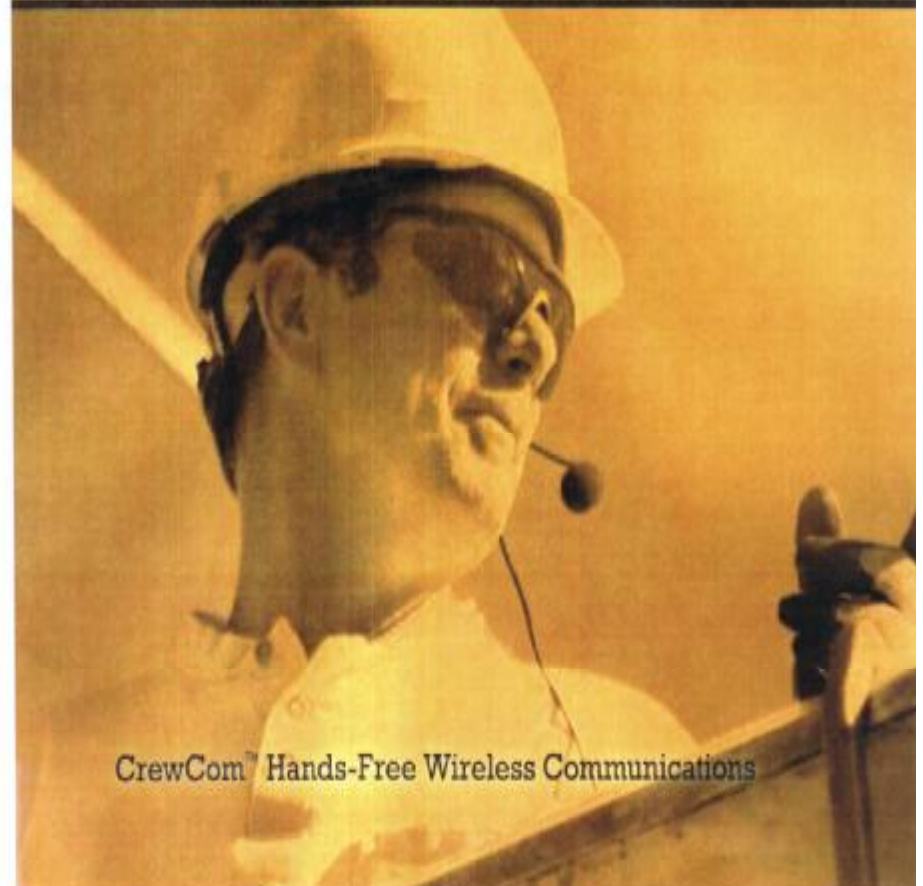
Li-Ion  
Slim Design - 4 X 2.5 X 0.5 Inches  
Multi-Color LED Charge Status  
3400 mAh Capacity  
MSRP: \$49.99

### ULUPP





CrewCom  
Hands-Free  
Wireless  
Communications



CrewCom™ Hands-Free Wireless Communications

# Proven Reliability.

Thousands of systems installed over the last 4 years, and satisfied users across America.



## Industries that benefit from CrewCom Wireless Systems.

- Construction
- Utilities
- Site Survey
- Crane Operation
- Industrial Manufacturing
- Water Treatment Plants
- Directional Drilling

## Increase Safety and Productivity

On many job sites there are often times where voice communications between workers are "Mission Critical" for either worker safety or increased productivity. Whether the situation calls for better coordination amongst workers to enhance productivity, or work-site hazards that demand accurate and potentially life-saving instructions between workers, communication is a key element in many work environments.

In the past, communication solutions have included: wired intercom systems (not practical in many environments and applications), 'Walkie-Talkie' radio and telephone systems that are half-duplex (talk or listen but not both at the same time and are not 'hands-free'), hand signaling and yelling instructions. Professional wireless intercom communications systems were available for some of these applications but often required significant technical knowledge and government licensing. Recent advances in radio transmission technology and changes in government radio frequency requirements have facilitated dramatic advances in wireless communications.

## Groups of Workers can Communicate Separately on a Single System

Today, CrewCom™ Wireless allows for multiple workers to speak hands-free in full-duplex (like a telephone with everyone on an extension). In addition, different groups of workers can communicate separately on a single system. If needed, supervisory or other personnel can change communications from one group to another group simply and quickly.

## No License Required

CrewCom™ Wireless all-digital technology takes advantage of the latest advances in digital radio transmission. CrewCom™ Wireless uses a special frequency (2.4 GHz) that requires no end-user government licensing of any kind anywhere in the world. In addition the latest advances in semiconductors and battery technology allow for a lightweight comfortably designed system that allows up to 10 hours of use with the built-in rechargeable battery.

Other features include: weather resistant design, provision for 2 directly connected headsets and 2 additional wired BeltPacks at the BaseStation, and a variety of user headsets. These features have secured CrewCom™ Wireless' position as a leader in wireless communications for Sports and Industrial Communications.

866.988.CREW(2739) [www.crew-com.com](http://www.crew-com.com)

# Progress Marketing Group & Adirondack Technology



Progress Marketing Group is now adding a new service to our product line. We are adding the sales, installation, and service of **SECURITY CAMERAS**. We have partnered with **Adirondack Technology**, a leading manufacturer and importer in security cameras and equipment to provide security camera systems to meet virtually every need and budget. As always, we will provide the highest quality professional design, installation, and service with these systems to provide a level of security protection only cameras can provide. We realize that crime, vandalism, and liability has risen over the years and decided that providing security cameras are among the best protection against them. From the smallest convenient store to a large university or hospital or to simply upgrade an existing security camera system, we at Progress Marketing Group can assist you with your security camera needs.

## Network Viewing



**Check Out More Products;**  
Cameras  
Digital Recorders  
Accessories



Look for more information in the future on these products.  
Contact us with any questions—Progress Marketing Group  
303-329-9903 or 800-368-8165

Check PROGRESS MARKETING GROUP'S web site for all their Manufactures and their products  
New items are arriving all the time, but we still have our good reliable Manufacturers.

AIRSPACE

BIRD TECHNOLOGIES

BRIDGECOM

CONCEPT SEATING

CREWCOM

FEDERAL WARNING

SYSTEMS

RELM COMMUNICATIONS

MULTIPLIER

SHELBY PRODUCTS

ADIRONDACK

WATSON FURNITURE GROUP

See Progress Marketing Group at;  
Consolidated Communications Network of Colorado  
Seventh Annual Vendor Show  
Wednesday, May 13th 2009 At  
Douglas County Events Center  
For more information go to their web site at;  
[www.douglas.co.us/eventscenter/index.html](http://www.douglas.co.us/eventscenter/index.html)



Consolidated Communications Network of Colorado, Inc.



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Make note of our new suite# of 210

